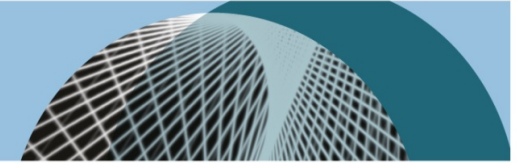


## WCM Global Equity Fund\*

Q1 2021

\*A sub-fund of Heptagon Fund plc

# Important Information



The following presentation provides information on the WCM Global Equity Fund (the “Fund”), a sub-fund of Heptagon Fund Plc which is an open-ended umbrella type investment company authorised pursuant to UCITS regulations. Heptagon Capital Limited (“Heptagon”) is the Investment Manager and WCM Investment Management (“WCM”) is the Sub-Investment Manager meaning WCM exercises discretionary investment authority over the Fund.

WCM has been managing its Quality Global Growth Strategy since 2008. The Fund has the same Portfolio Managers and investment team, the same investment objective and uses the same philosophy and strategy as the WCM Quality Global Growth Strategy. Since the Fund has a relatively short time period, the following presentation makes extensive reference to the WCM Quality Global Growth Composite (“Composite”) to provide a better understanding of how the team has managed this strategy over a longer time period. The Composite contains fully discretionary Quality Global Growth equity accounts. The Composite was created 31 March 2008.

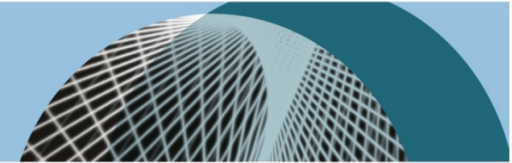
WCM manages the Fund according to the same investment principles, philosophy and execution of approach as those used for the Composite, however it should be noted that due to certain factors including, but not limited to, differences in cash flows, fees, expenses, performance calculation methods, and portfolio sizes and composition, there may be variances between the investment returns demonstrated by each portfolio in the future.

For the same reason, although the following presentation makes extensive reference to the performance of WCM as sub-investment manager of the Composite, the data for the Composite is provided purely for indicative purposes to demonstrate how WCM has performed historically in its role as investment advisor to this specific strategy. The performance for the Composite is not the performance of the Fund and is not an indication of how the Fund would have performed in the past or will perform in the future. This material should not be viewed as a solicitation or offer of services by WCM. It is provided for informational purposes only. The information contained herein does not constitute an offer to sell or the solicitation of an offer to purchase any U.S. registered security or U.S. investment product.

Any performance data quoted represents past performance. Performance figures are also shown for the MSCI® All Country World Index (gross) Return, (“**MSCI AC World Index**”). The MSCI® All Country World Index (gross) is a trademark/service mark of Morgan Stanley Capital International. The MSCI® All Country World Index (gross) is designed to measure global developed and emerging equity market performance. The index is unmanaged; is market-value weighted; and is shown for illustration only; and cannot be purchased directly by investors.

The investment return and principal value of an investment will fluctuate so that the investor's shares, when redeemed, may be worth more or less than their original cost. Any investor should consider the investment objectives, risks and charges and expenses of the Fund carefully before investing. The Funds' prospectus and simplified prospectus contain these and other important information about the Fund. The prospectus should be read carefully before investing. Please email [london@heptagon-capital.com](mailto:london@heptagon-capital.com) for a free copy of these documents. WCM claims compliance with the Global Investment Performance Standards (GIPS®).

# Table of Contents

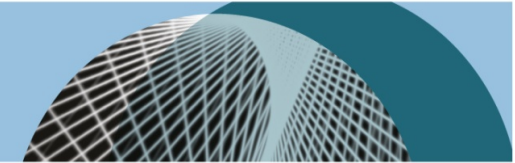


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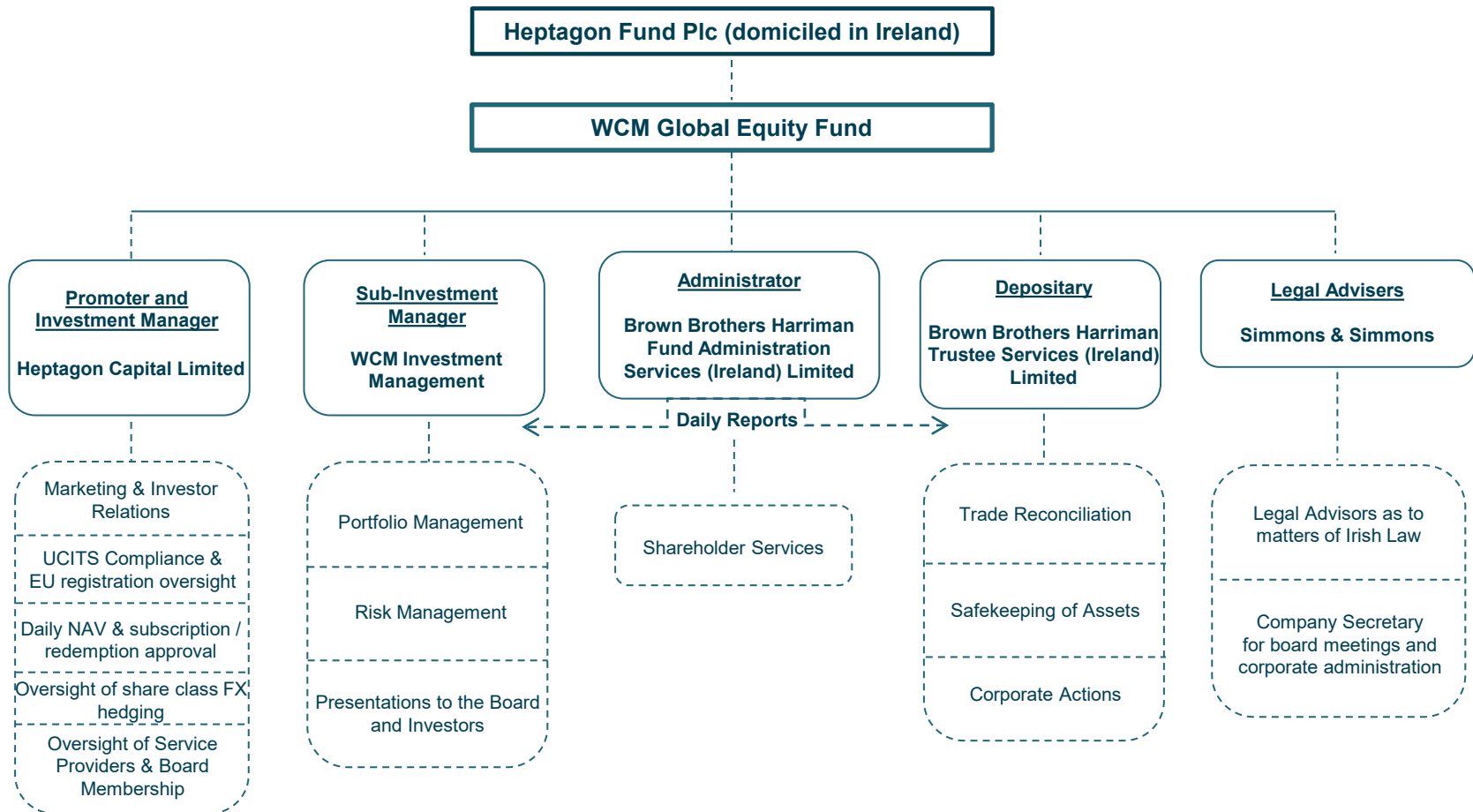
# The Investment Manager & Sub-Investment Manager



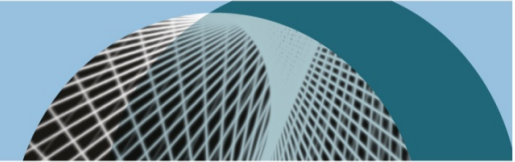
# Irish UCITS Fund Structure



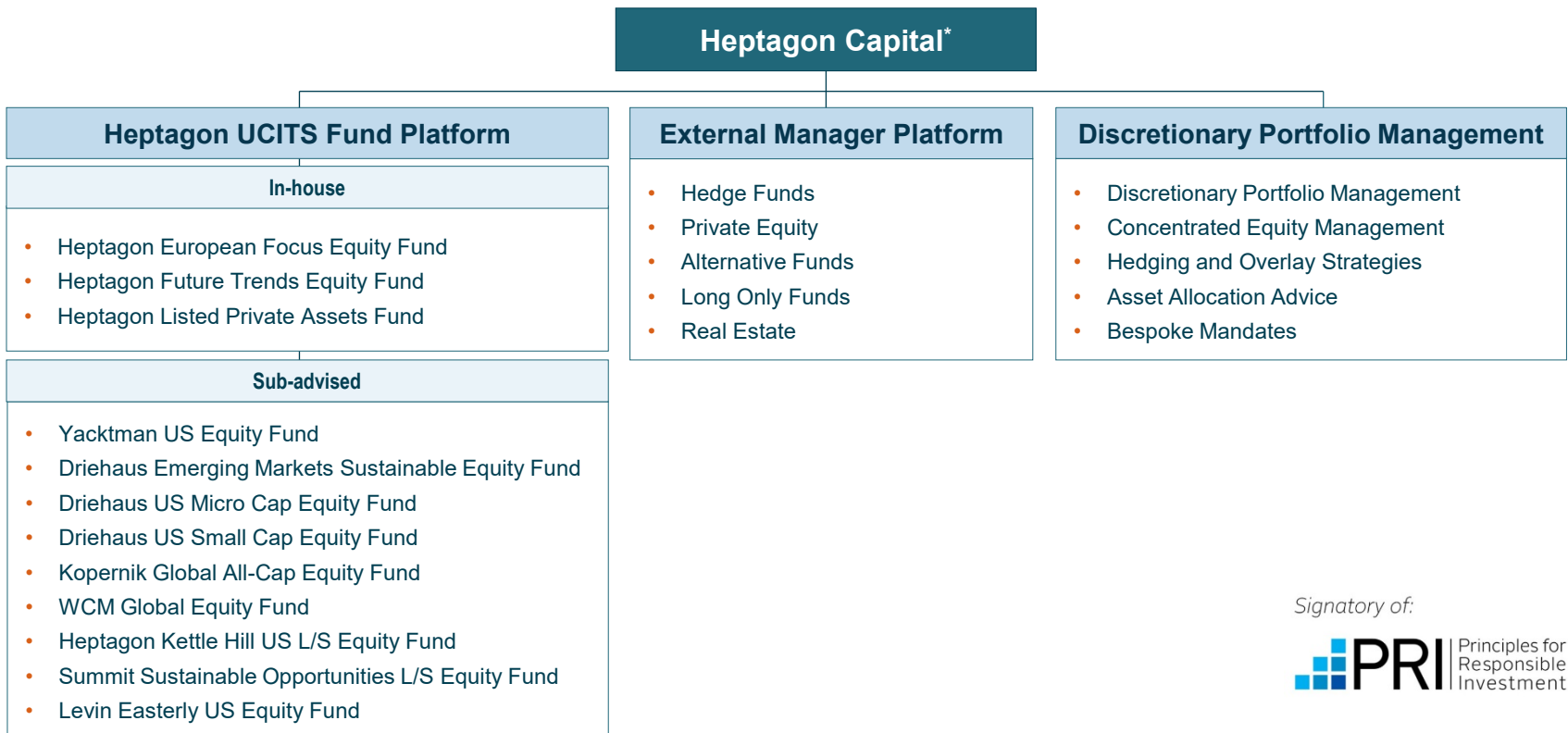
The diagram below explains the Irish UCITS fund structure and the relationship between the Investment Manager, Sub-Investment Manager and other relevant service providers for the WCM Global Equity Fund.



# Investment Manager - Heptagon Capital



- Heptagon Capital\* is a **private** investment firm, run on partnership principles, that was founded in 2005 by three senior former Morgan Stanley Executives.
- The Company has extensive investment management, structuring and advisory expertise, across multiple asset classes, and currently actively advises on/manages approximately **\$13.7bn in assets\*\***.
- Further principals have joined taking the team to 37 people of 16 different nationalities.



Signatory of:



PRI is a leading global network for investors who are committed to integrating environmental, social and governance considerations into their investment practices and ownership policies. Heptagon Capital signed the UN PRI on 10th July 2019.

\* **Heptagon Capital** includes **Heptagon Capital Limited**, licensed to conduct investment services by the Malta Financial Services Authority and **Heptagon Capital LLP**, authorised and regulated by the Financial Conduct Authority

\*\* As of 31.12.2020

# WCM Investment Management

**An independent asset management firm**

**\$82.3 billion of assets under management**

**Founded in 1976**

**Located in Laguna Beach, California**

**67 staff members, 28 of whom are owners**

**Registered with the SEC**

## Key Points of Differentiation

- **Structural Advantages**  
Build portfolio with meaningful structural advantages.
- **Selection Edge**  
Bottom-up stock pickers with a selection edge.
- **High Conviction**  
Manage high conviction portfolios.
- **Buy and Manage**  
Buy-and-manage approach with low turnover.



*Signatory of:*

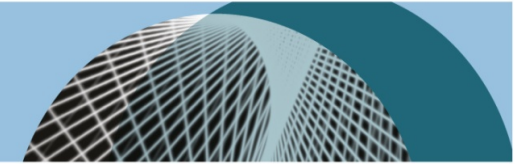


PRI is a leading global network for investors who are committed to integrating environmental, social and governance considerations into their investment practices and ownership policies. WCM signed the UN PRI on 30th January 2019.

*Data as of 31 December 2020*

# Excellent Downside Protection

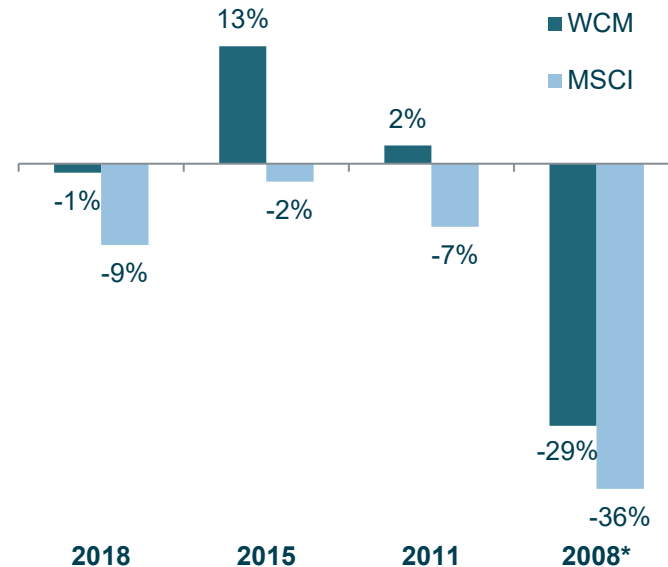
as of 31/12/2020 (gross of fees)



## Downside Capture (since inception)\*



## Downside Protection (all down years since inception)\*



\*Composite inception 31.03.2008

## Monthly Return Data vs MSCI AC World

Since Inception Total Months	MSCI ACWI Total Down Months	WCM Total Excess (bps)	Down Months Win Percentage
153	57	7,224	77%

**Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.**

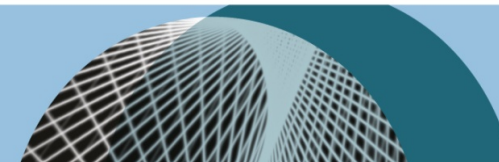
Sources: WCM Investment Management, eVestment

WCM represents the WCM Quality Global Growth Composite (gross of fees). MSCI represents the MSCI AC World Index (gross).

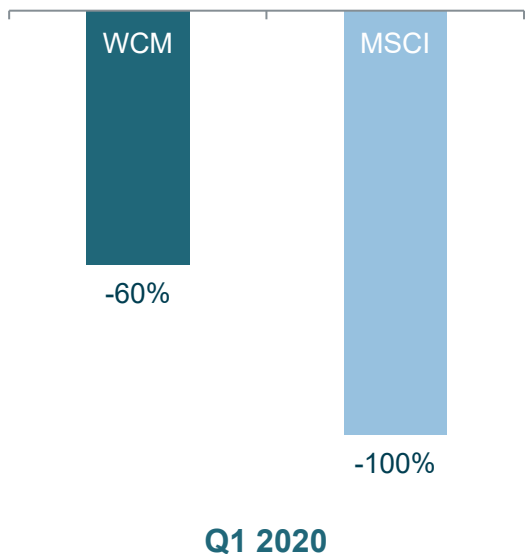
Past performance of WCM Quality Global Growth Composite is no indication of future performance of the WCM Global Equity Fund (Irish UCITS Fund). Please refer to important disclaimers on page 2. 8



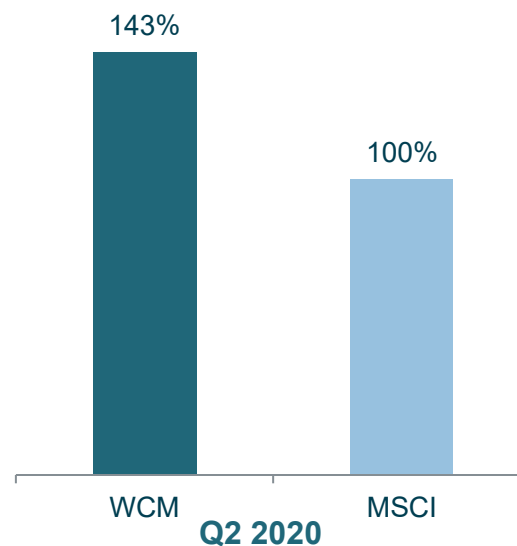
# Coronavirus Volatility



## Downside Capture (gross of fees)



## Upside Capture (gross of fees)



## Quarterly Return Data (%)

WCM	ACWI	Difference
-12.8	-21.3	+8.5

## Quarterly Return Data (%)

WCM	ACWI	Difference
+27.8	+19.4	+8.4

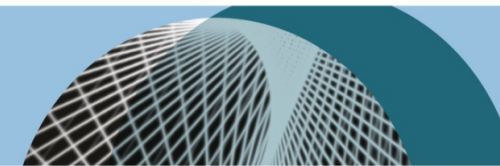
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# Fundamental Global Equity Team



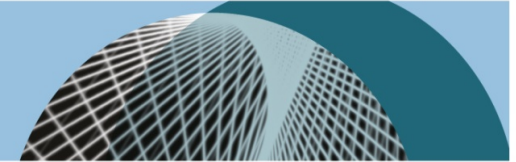
The below employees at WCM are responsible for the portfolio management (including idea generation, portfolio construction, security selection, investment research and risk management) of the WCM Global Equity UCITS Fund.

Team Members+	Title	Investment Strategy Group	Years in Business
Paul Black	Portfolio Manager	√	38
Kurt Winrich	Portfolio Manager	√	36
Pete Hunkel	Portfolio Manager / Business Analyst	√	22
Mike Trigg	Portfolio Manager / Business Analyst	√	20
Sanjay Ayer	Portfolio Manager / Business Analyst	√	18
Jon Tringale	Client Portfolio Manager	√	12
Mike Tian	Business Analyst		14
Yan Gao	Business Analyst		12
Greg Ise	Business Analyst		19
Conor Deveney	Business Analyst		5
Tamara Manoukian	Business Analyst		15
Jung Ryu	Business Analyst		15
Ken Ryan	Business Analyst		7
Lakshman Venkitaraman	Business Analyst		12
Michael Hayward	Business Analyst		11
William Horner	Business Culture Analyst		7
Miles Bredenoord	Special Projects Analyst		9
Ryan Quinn	Client Portfolio Manager		23
Brian Huerta	Client Portfolio Manager		23
Ryan Bracci	Head Trader		20
Ming Tran	Trader		29
Kelly Lengsfield	Trader		9

# Investment Philosophy & Process



# Investment Philosophy Summary



## Moats

...businesses with durable and growing competitive advantages.

## Culture

...great people, empowered and engaged, define success.

## Tailwinds

...businesses benefiting from long-lasting global trends.

## Focused

...only best ideas; outperform with controlled risk.

## Valuation

...great growth companies at fair prices provides margin of safety.

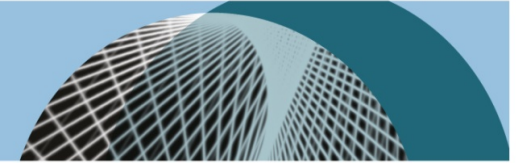


*An organization's culture can be its best competitive weapon. Effective cultures operate below competitors' radar screens. They are hard to replicate without a wide-ranging set of changes in a competitor's internal strategy. Best of all, in today's interactive, interlinked, Internet-driven competitive world, unlike information of a strategic nature, they can't be hacked.*

---

*James L. Heskett, Professor Emeritus, Harvard Business School author of  
The Culture Cycle (FT Press, 2012)*

# Investment Philosophy



## Moats

Economies of scale  
Intellectual property  
Best-in-class reputation  
Sticky relationships with customers  
Network effect  
Low-cost provider  
Legal or regulatory

## Culture

### **First, One Must 'Walk the Talk'**

- Headquartered in Laguna Beach, CA
- Chief Culture Officer

### **Second, Focused Culture Research**

- Full-time Business Culture Analyst
- Formal collaboration with Dr. Heskett and other experts has led to a robust culture-assessment framework embedded within our research process

## Tailwinds

Demographics  
Software eating the world  
Electronification of everything  
E-commerce  
Automation  
Conspicuous consumption  
Health & wellness  
Emerging global middle class  
Digital payments

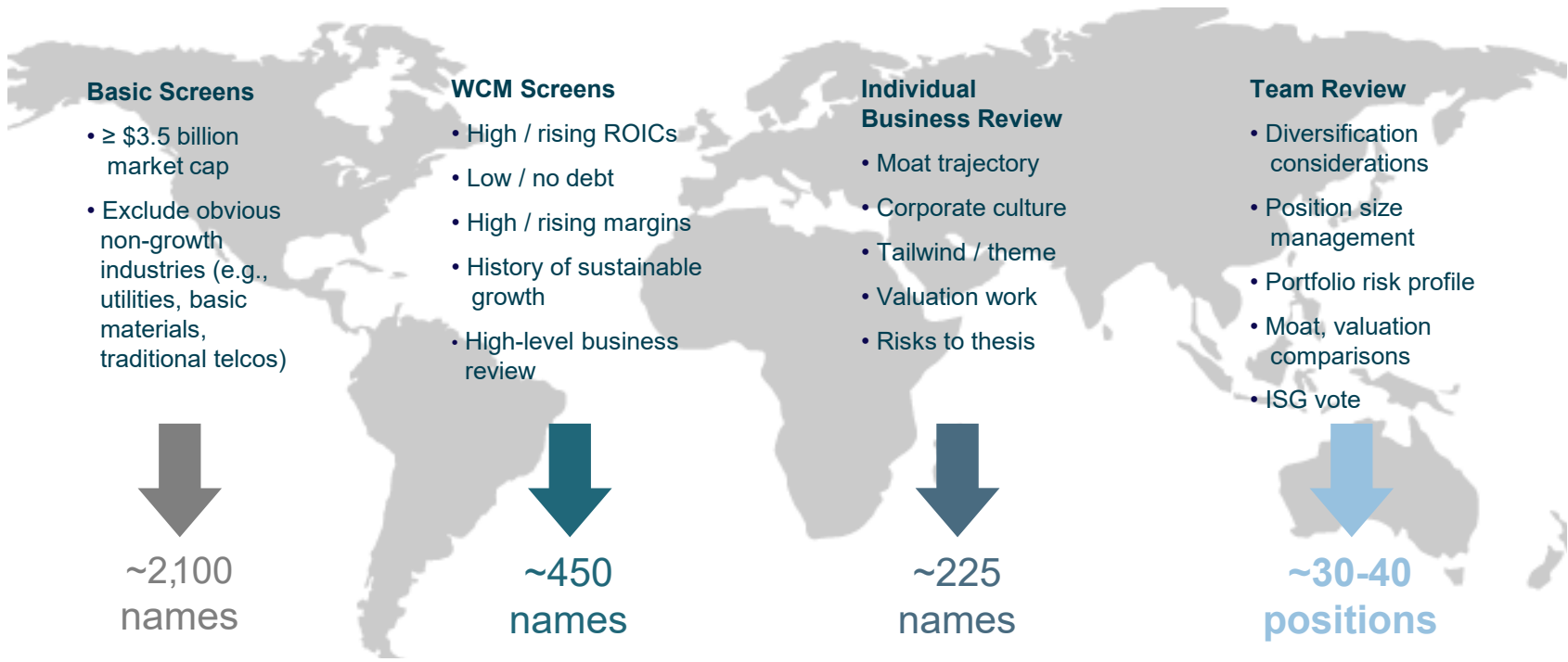
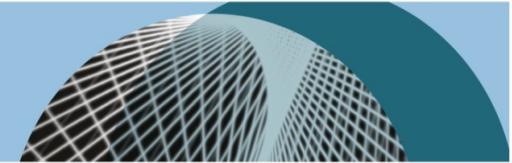
## Focused

We refuse to dilute our best ideas with inferior ones...  
...so we invest in a focused fashion.

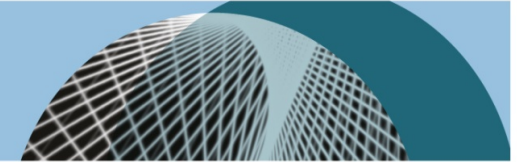
## Valuation

Drives us to great growth companies at fair prices  
Contributes to margin of safety  
Helps with downside protection  
Not "buy and hold"; rather, "buy and manage"

# Investment Process Summary



# Step 1: Idea Generation



Multi-disciplinary process combining thematic and company-specific influences

Personal experience informed by a well-defined template

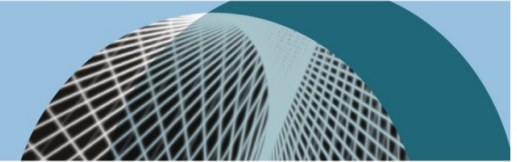
- Live, listen and learn
- Read, study and reflect
- Identify and consider the big ideas
- Follow respected thinkers and investment greats

Pattern Recognition

- Identify companies, regardless of industry and region, that have been in similar situations – *“History may not repeat, but it rhymes.”*
- This is most conducive to a generalist, go-anywhere approach



## Step 2: Quantitative Analysis



Backward-looking screens help narrow global universe

### Basic screen examples

- Eliminate market cap below \$3.5 billion
- Eliminate non-growth industries

*Result: Only about 2,100 names*

### Quality growth screen examples

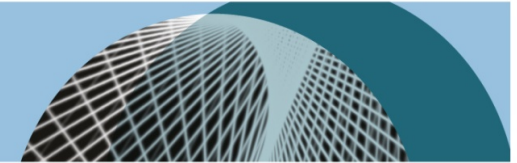
- High / rising returns on invested capital in excess of cost of capital
- Low / no debt
- High / rising margins
- History of sustainable growth

**End result: Only about 450 names for consideration**





## Step 3: Fundamental Analysis



### Protected by a growing economic moat?

- Strong competitive position
- Solid evidence of strengthening advantages

### Robust culture driven by visionary leadership?

- Culture is well-articulated, consistently applied
- Culture supports and sustains the moat

### Healthy tailwind?

- Clear and simple business model
- Understandable, high-quality, in-demand products / services
- Positioned for significant, long-term growth

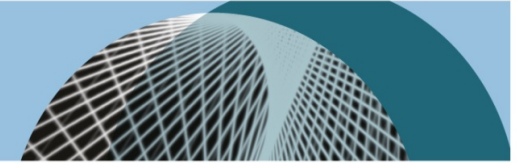
### Attractive valuation?

- Multi-faceted, case-by-case approach to quantitative valuations
- Corroboration with alternate and/or heuristic valuation techniques



*The Investment Strategy Group goes through a lengthy, arduous process involving both quantitative and qualitative comparisons. A new holding makes it into the portfolio only after intense debate regarding its relative merits in every important area.*

## Step 4: Portfolio Construction

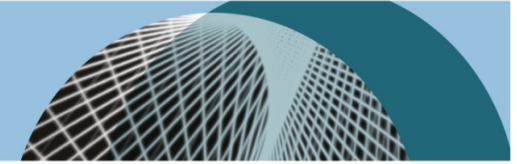


- Initial positions: 2–5%
- Maximum position size: ~10%
- Maximum industry exposure: ~15%
- Exposure to at least: 15 industries
- Maximum sector size: ~35%
- Maximum emerging markets exposure: ~35% by domicile
- Other construction factors: currencies, regions, tailwinds, moat typologies



*Proper risk controls also include quality of the investment, market capitalization of the company, trustworthiness of management, type and condition of the industry and adherence to a well-defined sell discipline.*

## Step 5: Sell Discipline



- Moat is no longer expanding
- More attractive company
- Culture is challenged
- Valuation is excessive

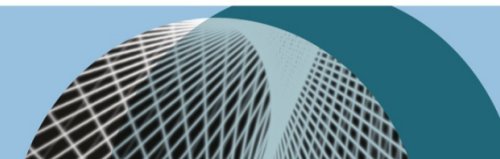


## Performance – WCM Quality Global Growth Composite



# Performance of WCM Quality Global Growth Composite

as of 31/12/2020 (gross of fees)



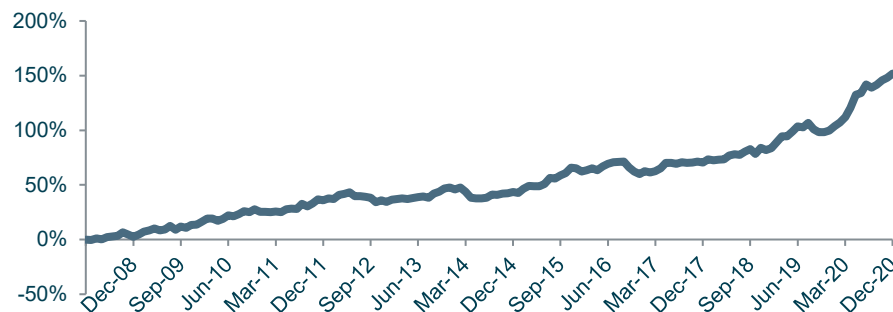
Since inception WCM Quality Global Growth Composite has achieved a compounded gross return of **468.9%** vs. **148.1%** of the MSCI AC World Index (gross) during the same period of time

## Monthly Returns

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	MSCI	Excess Return
2008				4.6%	2.8%	-7.7%	-0.1%	-1.2%	-10.1%	-13.7%	-7.4%	1.2%	<b>-28.9%*</b>	<b>-36.0%*</b>	7.1%*
2009	-5.3%	-5.7%	8.3%	11.6%	7.2%	0.2%	10.5%	0.1%	6.7%	-2.3%	5.8%	2.1%	<b>44.3%</b>	35.4%	8.9%
2010	-1.3%	3.7%	5.4%	-1.3%	-6.6%	-0.0%	6.4%	-1.2%	10.4%	2.5%	0.1%	4.4%	<b>23.3%</b>	13.2%	10.1%
2011	1.6%	2.2%	0.4%	3.3%	0.2%	-0.8%	-1.7%	-2.5%	-9.7%	11.1%	0.4%	-0.7%	<b>2.4%</b>	<b>-6.9%</b>	9.3%
2012	6.2%	3.9%	3.5%	-0.3%	-6.6%	1.8%	1.3%	1.4%	2.2%	-3.5%	2.5%	0.9%	<b>13.4%</b>	16.8%	<b>-3.4%</b>
2013	5.4%	0.6%	2.0%	2.0%	0.7%	-1.9%	4.6%	-2.6%	7.1%	4.7%	3.3%	2.1%	<b>31.1%</b>	23.4%	7.7%
2014	-4.6%	5.4%	-2.1%	-2.9%	1.4%	1.8%	-0.6%	4.0%	-3.0%	1.6%	1.6%	-0.9%	<b>1.0%</b>	4.7%	<b>-3.7%</b>
2015	-1.8%	7.4%	0.7%	2.2%	0.1%	-0.7%	4.6%	-6.3%	-1.2%	8.1%	2.4%	-1.9%	<b>13.3%</b>	<b>-1.8%</b>	15.2%
2016	-6.9%	0.3%	7.3%	0.4%	2.2%	0.9%	4.7%	0.4%	0.8%	-4.4%	-1.6%	0.3%	<b>3.8%</b>	8.5%	<b>-4.7%</b>
2017	4.1%	1.6%	2.0%	2.9%	5.0%	0.4%	2.0%	1.3%	1.4%	2.0%	2.1%	1.0%	<b>28.9%</b>	24.6%	4.3%
2018	6.5%	-3.9%	-1.5%	1.1%	2.2%	0.4%	2.2%	2.4%	1.8%	-8.8%	4.4%	-7.0%	<b>-1.4%</b>	<b>-8.9%</b>	7.5%
2019	7.8%	5.1%	4.1%	3.0%	-2.7%	8.0%	-0.2%	0.1%	-0.9%	1.0%	2.3%	3.8%	<b>35.5%</b>	27.3%	8.2%
2020	1.1%	-5.2%	-9.0%	13.2%	9.1%	3.5%	8.0%	4.0%	-1.6%	-0.3%	11.5%	5.5%	<b>44.3%</b>	16.8%	27.5%

\*Since composite inception 31.03.2008

## Cumulative Alpha above MSCI AC World as of 31.12.2020



## Statistics – 31/03/2008-31/12/2020

	WCM	MSCI
Annualised return	14.6%	7.4%
Annualised volatility	15.6%	17.1%
Annual Sharpe Ratio (Rf = LIBOR USD 3M)	0.87	0.38
Max drawdown	-41.0%	-50.8%
Correlation to MSCI	0.93	1.00
Beta to MSCI	0.85	1.00
Bull Beta to MSCI	0.95	1.00
Bear Beta to MSCI	0.79	1.00

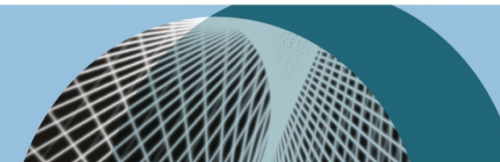
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Sources: WCM Investment Management, Bloomberg.

WCM represents the WCM Quality Global Growth Composite (gross of fees). MSCI represents the MSCI AC World Index (gross).

Past performance of WCM Quality Global Growth Composite is no indication of future performance of the WCM Global Equity Fund (Irish UCITS Fund). Please refer to important information on page 2.

# Performance of WCM Quality Global Growth Composite as of 31/12/2020 (gross of fees)



## Historical Cumulative Returns

Investment growth in the **WCM Quality Global Growth Strategy Composite** since March 2008 vs. the **MSCI AC World**



	Annualised Returns					
	YTD	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs
WCM	44.3%	44.3%	24.4%	20.9%	16.7%	16.2%
MSCI	16.8%	16.8%	10.6%	12.9%	9.5%	9.7%
+/-	+27.5%	+27.5%	+13.8%	+8.0%	+7.2%	+6.5%

**Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.**

Sources: WCM Investment Management, Bloomberg.

WCM represents the WCM Quality Global Growth Composite (gross of fees). MSCI represents the MSCI AC World Index (gross).

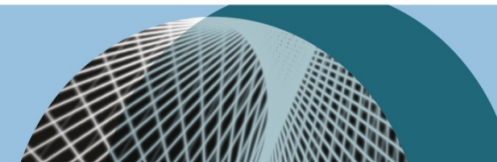
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# Portfolio Analysis – WCM Quality Global Growth Composite

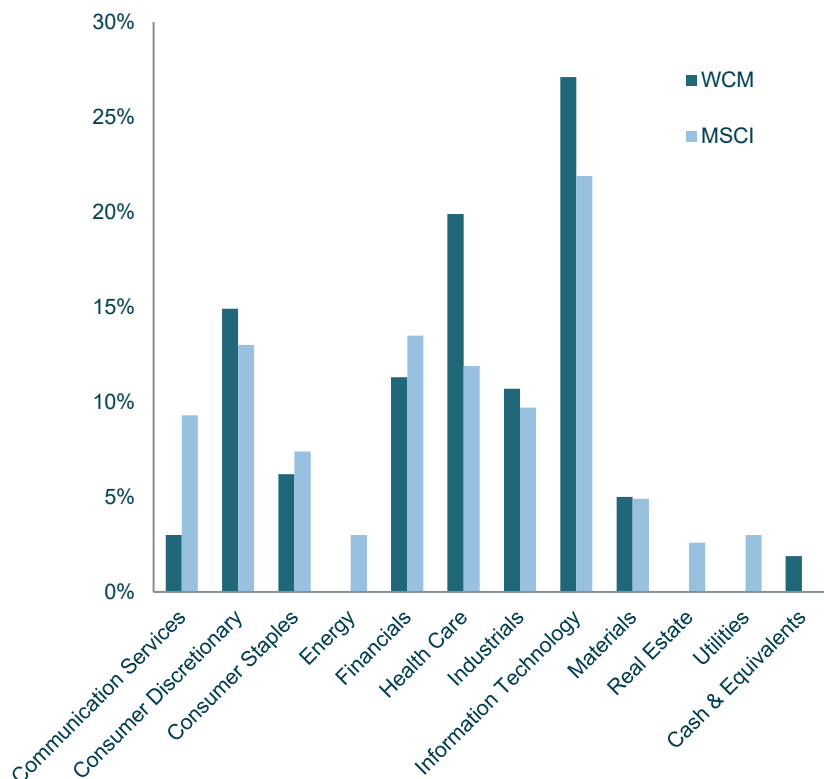


# Portfolio Analysis

as of 31/12/2020



## Sector Weights



Portfolio Characteristics	WCM	MSCI
P/E (trailing)	48.6	25.0
P/E (forward)	45.3	22.3
Dividend Yield %	0.6	1.8
Return on Equity %	20.0	19.9
EPS Growth (LT) %	16.1	13.1
LT Debt / Total Cap %	32.4	37.2
Wt. Avg. Market Cap (\$bil)	130.3	308.2
Median Market Cap (\$bil)	62.3	11.6
Active Share %	94.0	0.0

Top 10 Holdings by Issuer	% of portfolio
MercadoLibre Inc.	6.0%
Taiwan Semiconductor Mfg., Ltd.	4.2%
Shopify, Inc.	4.0%
Stryker Corporation	3.9%
West Pharmaceutical Services, Inc.	3.6%
Visa, Inc.	3.3%
LVMH Moët Hennessy Louis Vuitton SE	3.2%
Amphenol Corp.	3.1%
Tencent Holdings Ltd.	3.0%
First Republic Bank	2.8%
<b>Total of Top 10 Holdings</b>	<b>37.1%</b>

**Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.**

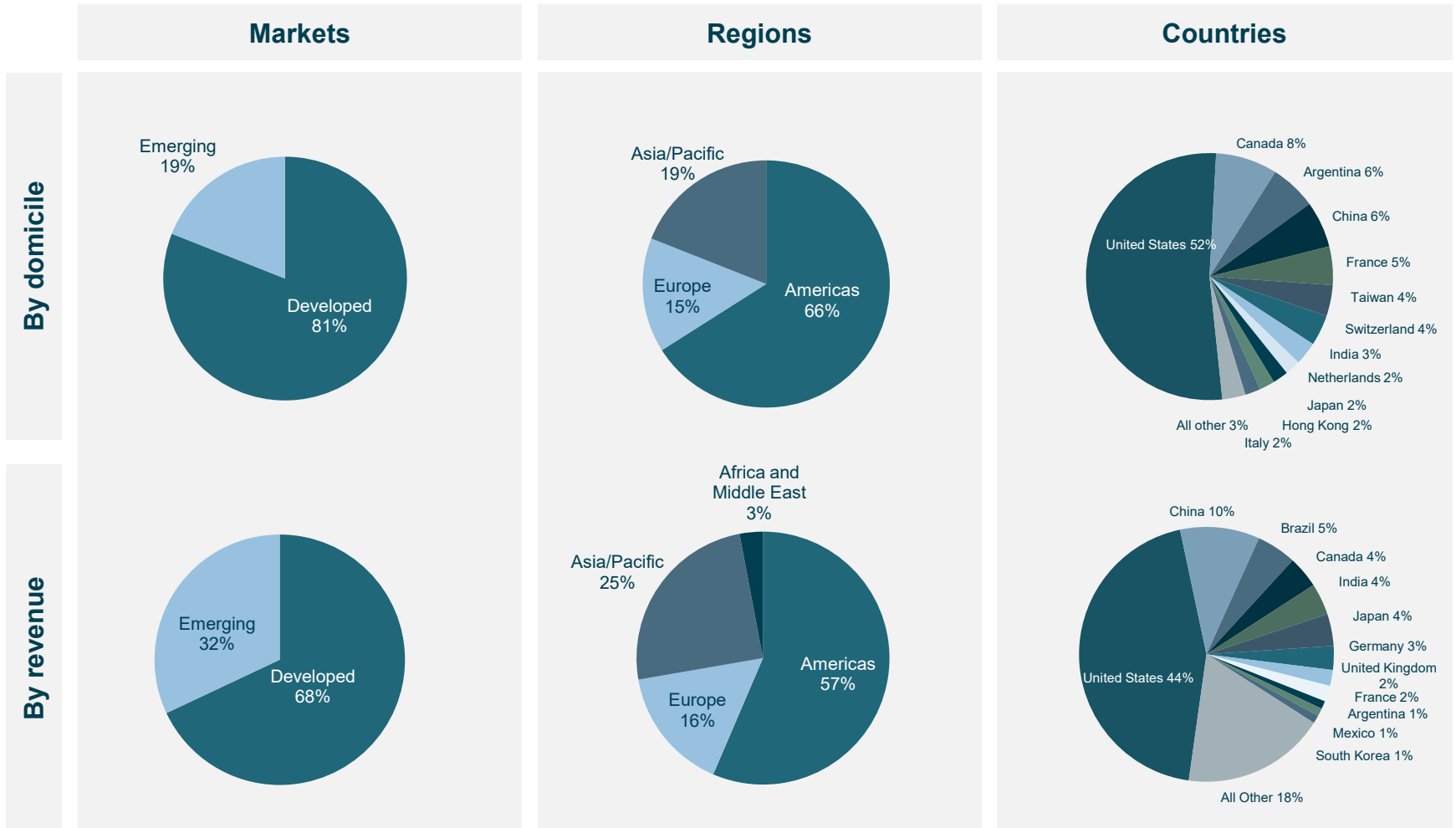
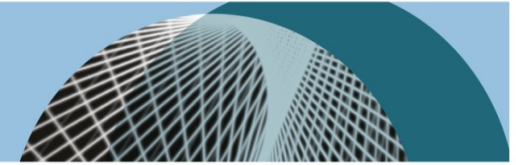
Sources: WCM Investment Management, Bloomberg, MSCI.

WCM represents the WCM Quality Global Growth Composite (gross of fees). MSCI represents the MSCI AC World Index (gross).



# Portfolio Analysis – Diversification

as of 31/12/2020

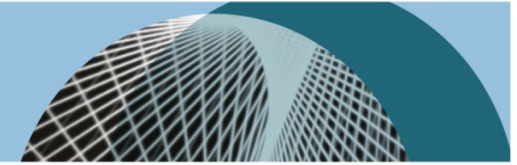


Sources: WCM Investment Management.

## WCM Team Biographies



# Investment Professionals



The below employees at WCM are responsible for the portfolio management (including idea generation, portfolio construction, security selection, investment research and risk management) of the WCM Global Equity UCITS Fund.

## **SANJAY AYER – Portfolio Manager & Business Analyst**



Sanjay joined WCM in 2007; as a member of the Investment Strategy Group for our global, fundamental growth strategies, his primary responsibilities are portfolio management and equity research. His 18 years in the investment industry include a position as Equity Analyst at Morningstar, Inc. in Chicago, where he covered the gaming, cruise and online travel industries, and earlier a position at J. & W. Seligman & Co. in New York as a performance analyst. Sanjay graduated Phi Beta Kappa from Johns Hopkins University (Maryland) with a B.A. in Economics and B.S. in Applied Mathematics. He is also a CFA charterholder.

## **PAUL BLACK – Portfolio Manager, Co-CEO**

Paul joined WCM in 1989; as a member of the Investment Strategy Group for our global, fundamental growth strategies, his primary responsibility is portfolio management. His 38-year career in the investment industry includes positions as Portfolio Manager with Wells Fargo Private Banking Group, and with Bank of America. At WCM, Paul has helped define the firm's investment strategy and pilot the firm's direction. In addition to his active role in portfolio management, he has also served as a client liaison for the communication of the firm's investment thinking. Paul earned his B.S. in Finance from California State University, San Diego.

## **PETE HUNKEL – Portfolio Manager & Business Analyst**

Pete has been working with WCM since 2001; as a member of the Investment Strategy Group for our global, fundamental growth strategies, his primary responsibilities are portfolio management and equity research. His 22-year career in the investment industry includes a position as Portfolio Analyst for the Templeton Private Client Group, followed by his time as Managing Director at the formerly WCM-affiliated firm, Centurion Alliance. He earned his B.A. in Communications from San Jose (California) State University, where he graduated with honors, and his J.D. at the Monterey (California) College of Law.

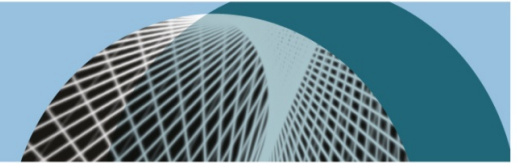
## **MIKE TRIGG – Portfolio Manager & Business Analyst**

Mike joined WCM in 2006; as a member of the Investment Strategy Group for our global, fundamental growth strategies, his primary responsibilities are portfolio management and equity research. His 19 years in the investment industry include a position as Equity Analyst at Morningstar, Inc. in Chicago where, in addition to general equity analysis, he managed their Model Growth Portfolio. Earlier, Mike held a position as Analyst at the Motley Fool, an online investment service. He earned his B.S. in Finance from Saint Louis University (Missouri), where he graduated with honours.

## **KURT WINRICH – Portfolio Manager, Co-CEO**

Kurt joined WCM in 1984; as a member of the Investment Strategy Group for our global, fundamental growth strategies, his primary responsibility is portfolio management. Kurt's analytical background includes a position as the head of computer-aided design and analysis with Hughes Electronics Santa Barbara Research Center. He earned his B.A. in Physical Science from Westmont College (California), his B.S. and M.S. in Electrical Engineering from Stanford University (California), and is also a CFA charterholder.

# Investment Professionals



## **MIKE TIAN – Business Analyst**

Mike joined WCM in 2012; as Business Analyst, his primary responsibility is to produce original equity research for our global, fundamental growth strategies. Mike's 14 years of investment industry experience include a position as Senior Equity Analyst and Equity Strategist at Morningstar, Inc. in Chicago. While there, he also managed the *Morningstar Opportunistic Investor*, a portfolio and newsletter focusing on special situations and growth companies, and additionally played an instrumental role in the development of Morningstar's economic moat trend methodology. Mike earned his B.S. in Finance from the University of Illinois at Urbana-Champaign and is also a CFA charterholder.

## **GREG ISE – Business Analyst**

Greg joined WCM in 2014; his primary responsibilities are portfolio management and equity research for our global, fundamental growth strategies. His 19 years in the investment industry include positions as Senior International Research Analyst at Rainier Investment Management in Seattle, where he helped launch the firm's international small-cap product, and as Vice President and Analyst at Allianz Global Investors in San Diego, where he was responsible for covering global consumer stocks. Earlier, he held positions as Research Analyst at Osmium Partners, a San Francisco-based hedge fund, and as Investment Banking Analyst at UBS in New York. He earned a B.S. in Business Administration from the University of Kansas, where he graduated with honors, and an M.B.A. from the University of California, Berkeley. He is also a CFA charterholder.

## **YAN GAO – Business Analyst**

Yan joined WCM in 2014; as Research Associate, her primary responsibility is to produce original equity research and data analysis for our global, fundamental growth strategies. Yan's 12 years of investment industry experience include positions as Manager Research Associate at Wilshire Associates (Santa Monica, CA), as Fixed Income Investment Manager at Industrial & Commercial Bank of China (Beijing) in China, and as trainee in the UBS Graduate Training Program in Switzerland and Germany. She earned her B.A. and M.A. in Finance from The School of Finance at Renmin University of China (Beijing), and her M.B.A. from the University of California, Irvine. Yan is also a CFA and CAIA charterholder.

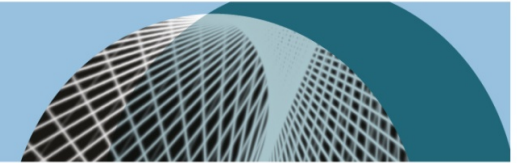
## **TAMARA MANOUKIAN – Business Analyst**

Tamara joined WCM in 2017; her primary responsibility is to produce original equity research for our global growth strategies. Tamara's 15 years of investment industry experience include a position as Associate Portfolio Manager and Equity Research Analyst at Thornburg Investment Management in Santa Fe, and Investment Analyst at Greenwood Investments, a Boston based hedge fund. Tamara graduated cum laude from Boston University School of Management with a B.S. in Business Administration, with a concentration in Finance. She is also a CFA charterholder.

## **CONOR DEVENEY – Business Analyst**

Conor joined WCM in 2017; his primary responsibility is to assist in the generation of original equity research for our global growth strategies. Conor's 5 years of investment industry experience include a position as Equity Research Associate at Evercore ISI. Earlier he did internships at J.P. Morgan, at Dartmouth's Tuck School of Business, and at Grantham, Mayo, Van Otterloo. Conor earned his B.A. in Economics and Political Science from Amherst College (Massachusetts).

# Investment Professionals



## **JUNG RYU – Business Analyst**

Jung joined WCM in 2018; he produces original equity research for our global, fundamental growth strategies. Jung's 15 years of investment industry experience include a research analyst position with OrbiMed Advisors, a leading health care dedicated investment firm. Prior to joining OrbiMed, Jung was part of the health care team at JPMorgan's investment banking division. Jung graduated from Dickinson College (Pennsylvania) with a B.A. in Economics.

## **KEN RYAN – Business Analyst**

Ken joined WCM in 2018; he produces original equity research for our global, fundamental growth strategies. His 7 years in the investment industry prior to joining WCM include a position as Senior Equity Research Associate at Dodge & Cox Investment Management in San Francisco, and earlier a position as Equity Research Associate at Credit Suisse in New York City. Ken graduated with honors from Georgetown University with a B.S. in Business Administration, with concentrations in Finance and Management. He is also a CFA charterholder.

## **LAKSHMAN VENKITARAMAN – Business Analyst**

Lakshman joined WCM in 2019; his primary responsibility is to produce original equity research for our global, fundamental growth strategies. Since the start of his investment career in 2008, Lakshman's experience includes a position as Research Analyst at Harding Loevner in Bridgewater Township (NJ), and a position as Equity Analyst at Cupps Capital Management in Chicago. Lakshman earned his B.E. in Electronics Engineering from the University of Mumbai (India), his M.S. in Electrical and Computer Engineering from the University of Texas at Austin, and his M.B.A. from the University of Chicago-Booth School of Business (Illinois), where he graduated with high honors.

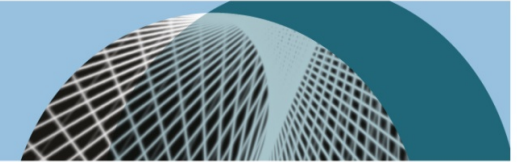
## **MICHAEL HAYWARD – Business Analyst**

Michael joined WCM in 2020; his primary responsibility is equity research for our global, fundamental growth strategies. Since the start of his investment career in 2009, Michael's experience includes positions as Portfolio Manager / Equity Research Analyst at Investec Asset Management (London), as Equity Research Analyst at RMB Asset Management (Johannesburg), and as Actuarial Consultant at Deloitte. He earned a BSc in Statistics, and a BSc in Actuarial Science (with honors), from the University of the Witwatersrand (Johannesburg).

## **WILLIAM “J.B.” HORNER – Business Culture Analyst**

William joined WCM in 2014; his primary responsibility is to facilitate the continuing development of our corporate culture research process. His 7 years of industry experience include positions as Trading Associate and Portfolio Associate at WCM Investment Management, before his promotion to Business Culture Analyst in 2016. William earned his B.B.A. in Economics from the University of San Diego (California) and his M.A. in Clinical Psychology from Columbia University (New York).

# Investment Professionals



## **MILES BREDENOORD** – Special Projects Analyst

Miles joined WCM in 2019; his primary responsibility is to lead data-centric projects that augment the research process for our global, fundamental growth strategies. Since the start of his investment career in 2011, Miles' experience includes a position as Portfolio Strategies at Oppenheimer Funds, and a position as Research Associate at Jefferies Group, LLC in New York. Earlier, he held multiple positions with FactSet Research Systems, Inc. in the USA and Australia. Miles graduated from the University of California, Berkeley with a B.A. in Economics.

## **JON TRINGALE** – Client Portfolio Manager

Jon joined WCM in 2015; as a non-voting participant in the Investment Strategy Group for our global, fundamental growth strategies. Jon is responsible for communicating the firm's investment thinking while servicing client relationships with investment consultants, endowments, foundations, family offices, and other institutions. His 12 years of investment industry experience include a position as Vice President at Gerson Lehrman Group and, earlier, on the trading floor with Wedbush Securities. Jon earned his B.S. in Finance from San Jose (California) State University, where he graduated cum laude.

## **RYAN QUINN** – Client Portfolio Manager

Ryan joined WCM in 2019; as a non-voting participant in the ISG for our global, fundamental growth strategies, Ryan is responsible for communicating the firm's investment thinking while servicing client relationships with investment consultants, endowments, foundations, family offices, and other institutions. Since he began his investment career in 1997, Ryan's experience includes positions trading equities on the floor of the New York Stock Exchange for the likes of Merrill Lynch, Bear Stearns, and Deutsche Bank, followed by a decade researching investment managers and advising institutional investors on asset allocation / investment selection at Monticello Associates and Canterbury Consulting. Most recently, Ryan worked at Alternative Investment Management, a billion dollar fund-of-funds, where he invested in hedge funds and private equity on behalf of high net worth individuals, families, and institutions. Ryan earned his B.A. in History from Colgate University (New York), and his M.B.A. / M.S.F. from the Daniels College of Business at the University of Denver (Colorado).

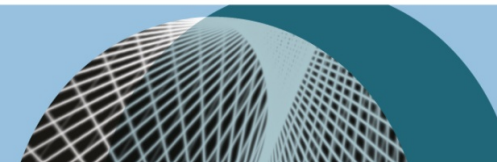
## **BRIAN HUERTA** – Client Portfolio Manager

Brian joined WCM in 2020; his primary responsibility is communicating the firm's investment thinking while servicing investment consultants and institutional clients. Since he began his investment career in 1997, Brian worked as Managing Director for Bank of America Merrill Lynch, overseeing the firm's institutional relationships for the Western region. Brian earned his B.S. in Business Administration from the University of Southern California.

## Fund particulars



# WCM Global Equity Fund Particulars



<b>Legal Structure</b>	An open-ended umbrella type investment company authorised pursuant to the European Communities (Undertakings for Collective Investment in Transferable Securities) Regulations 2011, as amended.		
<b>Share Classes</b>	A (Retail) / B (Retail) / C (Seed – soft closed) / I (Institutional)		
<b>ISIN / Bloomberg Ticker</b>	A	IE00BYZ09279	
	B	IE00BYZ09N87	
	C	IE00BYZ09Q19	
	I	IE00BYZ0B213	
<b>Exchange Listed</b>	None		
<b>Registered for Retail Sale</b>	Austria, Belgium, Cyprus, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Norway, Spain, Sweden, Switzerland, UK		
<b>Registered for Accredited Investors</b>	Singapore (CISNET restricted scheme)		
<b>Minimum Investment</b>	A = \$15,000 / B = \$15,000 / C = \$1,000,000 / I = \$2,000,000		
<b>Management Fee</b>	A = 1.50% / B = 1.95% / C = 0.90% / I = 1.15%		
<b>Subscriptions</b>	Daily - T+3 Settlement		
<b>Redemptions</b>	Daily - T+5 Settlement		
<b>Lock-up Provision</b>	None		
<b>Leverage</b>	None		
<b>Sub-Investment Manager</b>	WCM Investment Management		
<b>Depository</b>	Brown Brothers Harriman Trustee Services (Ireland) Limited		
<b>Administrator</b>	Brown Brothers Harriman Fund Administration Services (Ireland) Limited		
<b>Lawyers</b>	Simmons & Simmons, Dublin		
<b>Auditor</b>	Grant Thornton		

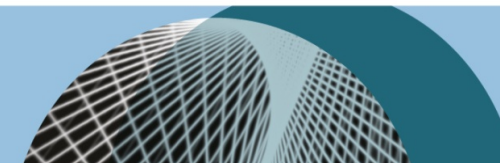
Please refer to important information on page 2.



## Disclaimers



# WCM Quality Global Growth Composite Disclosure



As of Dec 31, 2020

Total Firm		Total Product	Composite Assets				Annual Performance Results				Risk Metrics	
Year End	Assets <sup>1</sup> (\$millions)	Assets <sup>1</sup> (\$millions)	Assets <sup>1</sup> (\$millions)	% of Non-Fee-Paying Accounts	% of Wrap Accounts	Number of Accounts	Composite Gross	Composite Net	MSCI ACWI	Composite Dispersion	Comp. 3Yr Ann.St.Dev	Bench. 3Yr Ann.St.Dev
2020	71,383	12,429	10,483	0%	0%	39	44.30%	43.45%	16.82%	0.81%	17.44%	18.12%
2019	42,769	5,792	5,001	0%	0%	29	35.48%	34.63%	27.30%	0.21%	11.74%	11.21%
2018	26,963	3,599	2,923	0%	0%	20	-1.41%	-1.85%	-8.93%	0.10%	11.89%	10.48%
2017	23,110	2,609	2,053	0%	0%	13	28.94%	28.36%	24.62%	0.17%	11.13%	10.37%
2016	14,042	1,380	1,349	0%	0%	19	3.81%	3.31%	8.48%	0.11%	12.12%	11.07%
2015	11,662	806	503	0%	0%	9	13.31%	12.80%	-1.84%	0.08%	11.63%	10.78%
2014	6,083	631	408	0%	0%	9	1.03%	0.64%	4.71%	0.02%	10.75%	10.48%
2013	3,848	356	318	1%	0%	22	31.12%	30.21%	23.44%	1.22%	12.75%	13.92%
2012	2,040	43	16	10%	0%	23	13.37%	12.54%	16.80%	0.35%	14.26%	17.11%
2011	1,255	8	6	0%	0%	8	2.44%	1.60%	-6.86%	N/A	17.42%	20.59%
2010	977	5	4	0%	0%	5	23.31%	22.96%	13.21%	N/A	N/A	N/A
2009	1,374	<5	<1	100%	0%	<5	44.29%	44.29%	35.41%	N/A	N/A	N/A
2008 <sup>2</sup>	1,270	<5	<1	100%	0%	<5	-	-	-	-	-	-

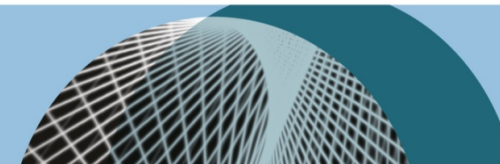
N.A. – Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

<sup>1</sup> Assets figures on this page present GIPS®-eligible assets and do not include model assets. Assets figures elsewhere in this document may include model assets.

<sup>2</sup> Annual performance for 2008 is not shown due to the composite inception date of 31 Mar 2008.

**Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.**

## WCM Quality Global Growth Composite Disclosure



Quality Global Growth (QGG) Composite contains fully discretionary QGG equity accounts. WCM seeks to invest in global growth companies greater than \$3.5 billion in market capitalization. WCM also seeks companies with high or rising returns on invested capital in excess of cost of capital, companies with no or low debt, high or rising margins, and a history of sustainable growth. For comparison purposes, the composite is measured against the MSCI All-Country World Index (ACWI). In presentations shown prior to 31 Dec 2013, the composite was compared against the MSCI World Index. The benchmark was changed to more appropriately reflect the developed and emerging markets exposure of the composite. Additional information regarding the prior benchmark is available upon request. The minimum account size for this composite is \$1 million in equities. Prior to 1 Jan 2014 there was no minimum account size for this composite.

As of 1 Jan 2017 the composite was redefined to only include accounts eligible to invest in issuers' ordinary shares. Previously, the composite also included accounts that restricted investments to US-denominated securities. The composite was redefined to reflect the larger opportunity set available to our ORD-eligible accounts.

WCM is an equity portfolio, fixed income portfolio and balanced portfolio investment manager. WCM is registered with the U.S. Securities and Exchange Commission and is defined as an independent investment management firm that is not affiliated with any parent organization. Total Product Assets are defined to include all client assets managed to the QGG style. The firm maintains a complete list and description of composites, which is available upon request.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm.

For comparison purposes, performance is presented gross of foreign withholding taxes on dividends, interest income, and capital gains for the composite and the benchmark (ACWI). Accounts experiencing cash flows equal to or greater than 20% of their value are temporarily removed from the composite during the month in which the cash flows occur. Accounts rejoin the composite the following month. In instances where assets are being transferred into or out of an account, the account will not be removed from the composite, even if the flow is equal to or greater than 20% of the account value, if the complete transfer (all assets) matches the account's strategy/model on the day of transfer. Additional information regarding the treatment of significant cash flows is available upon request. Past performance is not indicative of future results.

The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of fees and include the reinvestment of all income. Net of fees is calculated using actual management fees.

The annual composite dispersion presented is an asset-weighted standard deviation calculated for the accounts in the composite the entire year. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

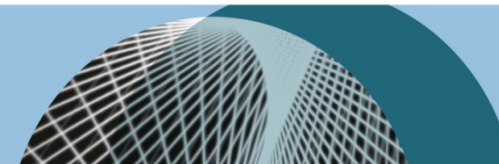
The management fee schedule is as follows: 1.00% on all assets. Fees are negotiable.

The Quality Global Growth (QGG) Composite was created 31 Mar 2008. WCM Investment Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. WCM Investment Management has been independently verified for the periods 1 Jan 2017 through 31 Dec 2019 by ACA Performance Services, LLC and 1 Jan 1993 through 31 Dec 2016 by Ashland Partners & Company LLP. A copy of the verification report is available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. Verification does not ensure the accuracy of any specific composite presentation.

***Past performance is no guide to future performance and the value of investments and income from them can fall as well as rise.***

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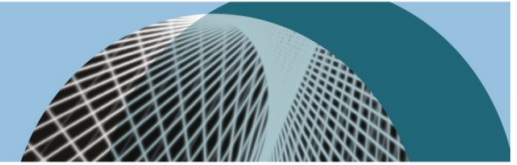
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For all definitions of the financial terms used within this document, please refer to the glossary on our website: <https://www.heptagon-capital.com/glossary>.

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